

# IBSA

International Business  
Structuring Association

Welcome to the worldwide community for practitioners dealing with international business structuring and regulatory compliance.

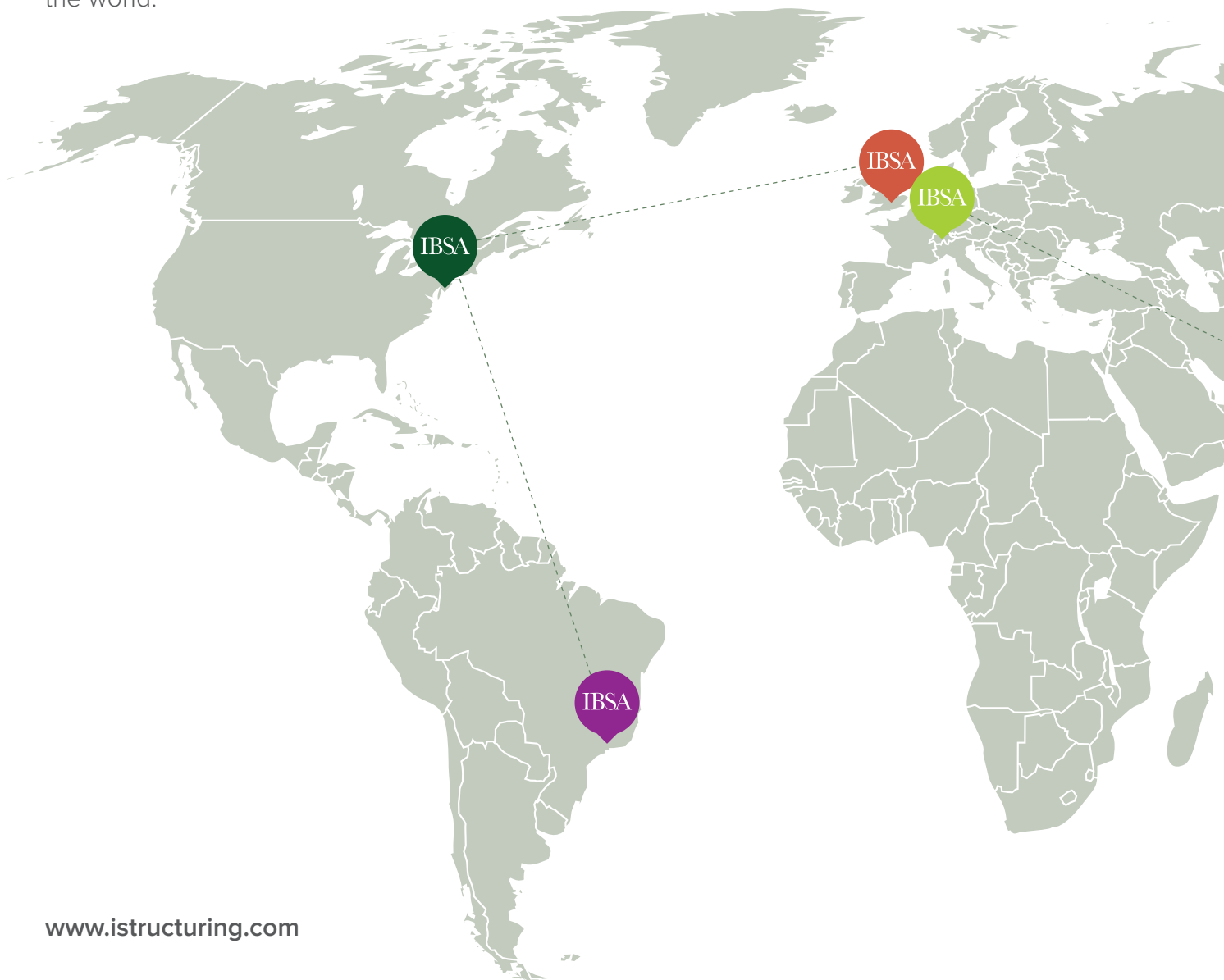
[www.istructuring.com](http://www.istructuring.com)

# WHAT IS THE INTERNATIONAL BUSINESS STRUCTURING ASSOCIATION?

The **International Business Structuring Association** supports companies and advisors in obtaining information and advice worldwide to create and maintain sustainable business structures compliant with international transparency, corporate governance and social responsibility.

Organised into local branches in multiple financial centres, with the guidance of a global advisory board of leading practitioners, the IBSA is already active in 35 jurisdictions around the world and is growing rapidly.

The IBSA is a not for profit organisation formed for the benefit of its members around the world.



## THE IBSA VISION

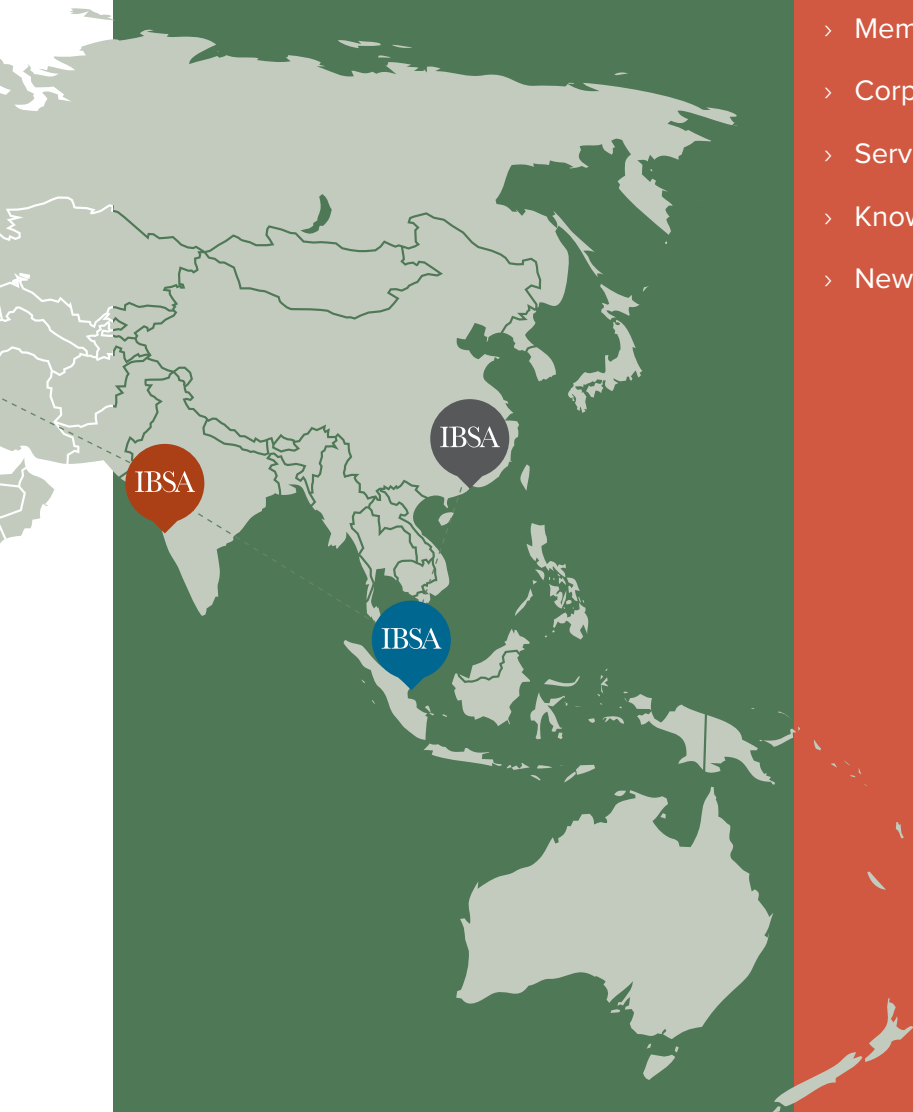
- › To create an international organisation with branches throughout the world dedicated to advancing the practice of international business structuring across multiple disciplines.
- › To promote the practice of international business structuring as transparent, effective and professional without the aggressive connotations currently perceived by the public.
- › To create a community where professionals at all levels learn from each other, have access to worldwide knowledge and contacts whilst opening up professional and commercial opportunities for all.
- › To professionalise the practice of international business structuring.

## WHAT DOES THE IBSA DO?

The IBSA connects professional members involved in all aspects of business structuring across the globe through its multiple branches, providing events and local meetings in each location as well as global and topic specific conferences.

It provides members with a community and platform to build strong professional reputations and relationships both across borders and within jurisdictions, as well as providing an integrated range of resources enabling members to connect with fellow professionals with specific areas of expertise worldwide.

- › Branches
- › Events
- › Member Directory
- › Corporate Directory
- › Services Directory
- › Knowledge Bank
- › Newsletter



# BRANCHES

Branches are a key element of the IBSA, providing a forum for members to forge strong professional relationships within their jurisdiction and enable them to share updates and discuss best practice developments at a local level, whilst forming part of a greater global community with shared ideals and business values.

Branches are formed and run by volunteer IBSA Committees, with responsibility for determining a programme of activities throughout the year. Branch events are open to all IBSA members worldwide; if a member is overseas on business where an IBSA event is taking place, they are welcome to attend. Branch events include seminars, workshops, discussion groups, debates, networking and social activities.

To find out if there is a local Branch near you please visit [www.istructuring.com/branches](http://www.istructuring.com/branches)

IBSA members are invited to contact the Secretariat if they wish to launch a Branch where none yet exists.



Members enjoying networking drinks at a UK Branch meeting in London (2014)



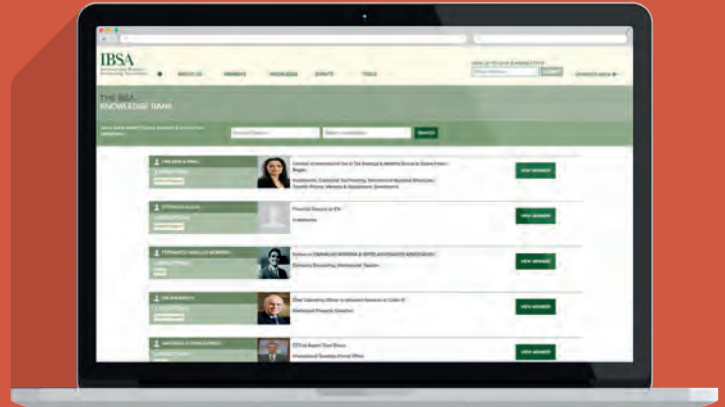
European Branch Seminar (Malta) 2014 - Roy Saunders (Chairman of the IBSA and IFS Consultants)



Panellists at the North American Branch discussion (New York) 2014 – Roy Saunders (Chairman of the IBSA), Bernhard Gilbey (Partner, Squire Patton, Boggs), Robert Kiggins (Partner, Culhane Meadows), Saumyanil Deb (Director of Transfer Pricing, Thomson Reuters)

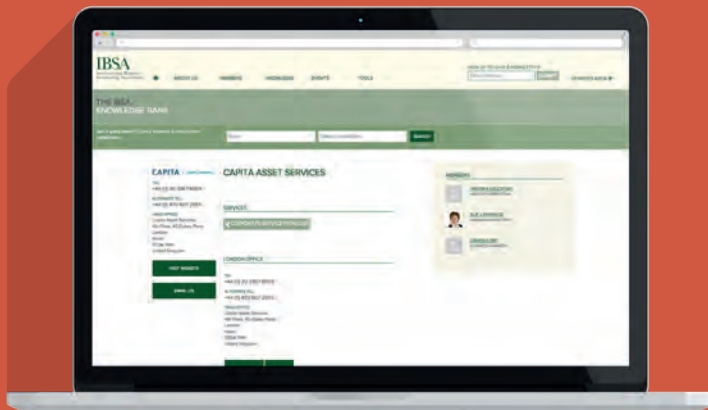
# MEMBER DIRECTORY

IBSA Members are included in the Member Directory which provides contact details and information on location, skills, expertise and articles available on the IBSA website.



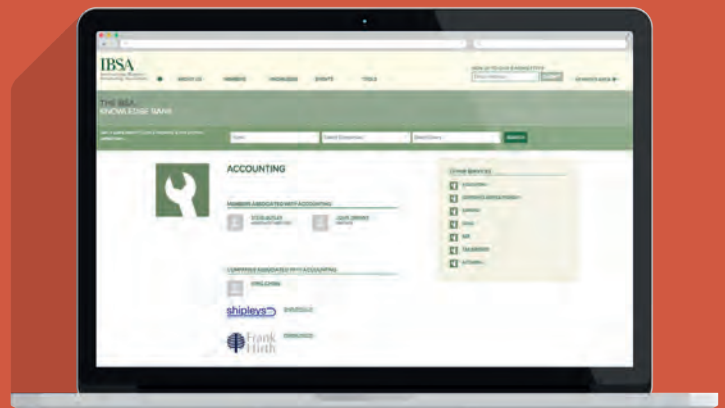
# CORPORATE DIRECTORY

IBSA Corporate Members are listed in the Corporate Directory. Firms can list their office locations, services and skills of individual professionals.



# SERVICES DIRECTORY

The Services Directory provides IBSA members with a browsable list of services provided by our Corporate Members around the world.



# GLOBAL CONFERENCES

In addition to Branch activity at local level, the IBSA Secretariat organise a range of conferences that address the major issues and regulatory changes affecting global business structuring. Open to all, IBSA conferences provide an excellent line up of speakers, partners and delegates to create an engaging learning environment, with practical application of ideas plus fantastic opportunities for networking and developing close business relationships.

## Past conferences include


- > International Business Structuring in the Digital Economy
- > Business Structuring in a Rapidly Changing Environment
- > Structuring International Real Estate Transactions
- > Trends in Cross Border Acquisitions
- > Cross Border Commercial Planning

IBSA members receive an automatic discount on all conferences and workshops




*“Excellent conference: content and speakers, especially from the industry. Thank you!”*

**Aude Delechat-Pate,  
Berwin Leighton Paisner**

A man in a brown suit and blue patterned tie is speaking at a conference. He is gesturing with his hands. In the background, a banner partially reads "AY YOUR", "O CORPO", and "DON'T HA".

Raffaele Russo, Head of BEPS Project at the OECD, addresses delegates at the IBSA June Conference

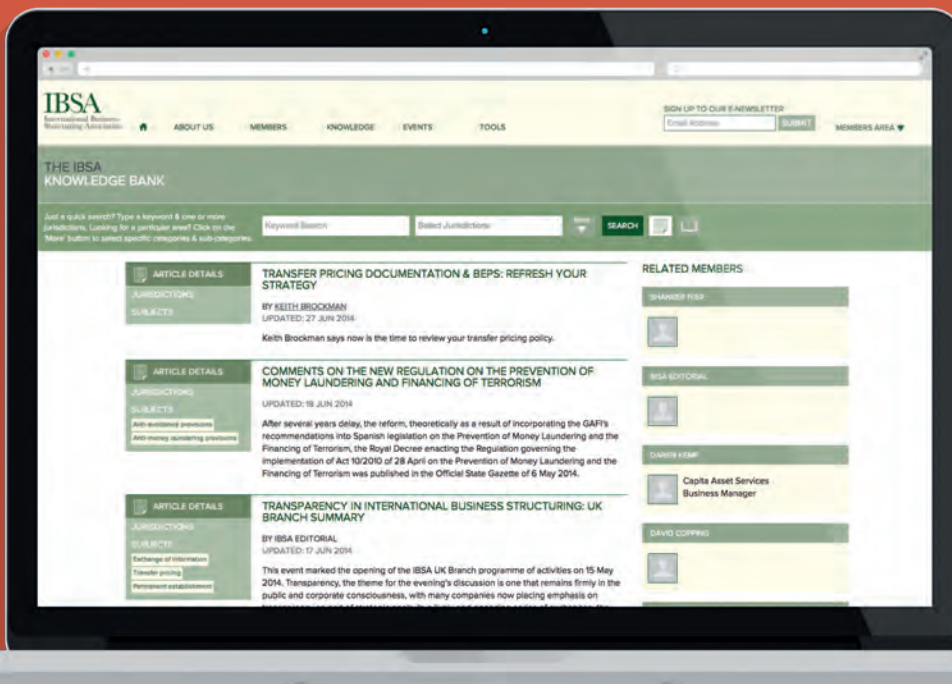
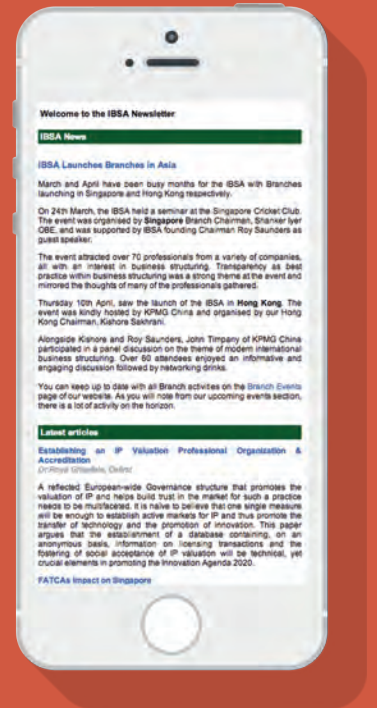
A man in a suit is sitting at a table with a white cup and saucer. He is gesturing with his hands. In the background, other people are visible.

*“Thank you for a remarkable conference – possibly the best one I have attended in the last 20 years.”*

Robert Field, Partner, Farrer & Co

# NEWSLETTER

IBSA Members receive a monthly newsletter and a quarterly member's update, highlighting events, news and the latest member articles. The quarterly update also highlights new textbooks and journals when they become available on the Knowledge Bank and contains member offers on publications and business services.



# KNOWLEDGE BANK

The IBSA Knowledge Bank is a resource whereby members can contribute and access articles, news and industry textbooks and journals related to business structuring. New content is sourced from publishers through the year and articles are written by IBSA members, which provides valuable local expertise on a variety of topics.

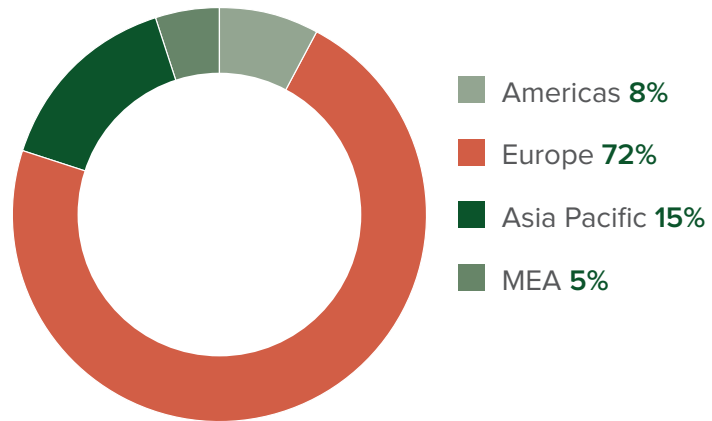


# WHO ARE IBSA MEMBERS?

Members of the IBSA are drawn from a wide range vocations and practice areas, providing advice and services to companies seeking to structure their businesses in line with global best practice.

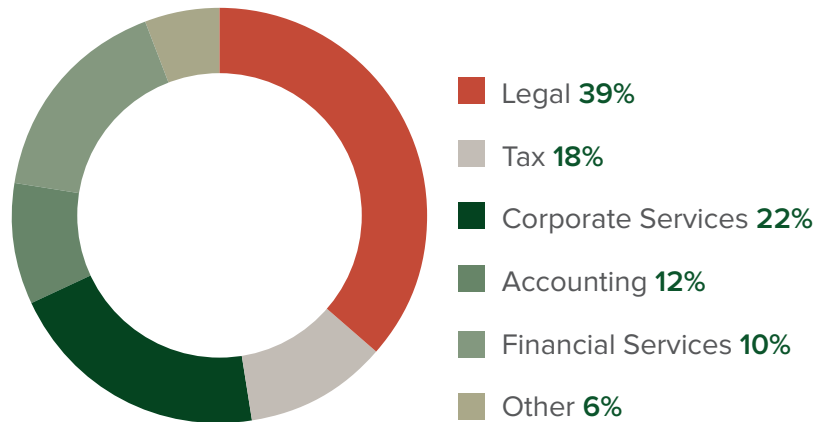
## MEMBERS BY JURISDICTION

The multi-jurisdictional nature of the IBSA has created a community of global advisors across the world. With Regional Branches in Asia, North America and Europe and professionals in 35 jurisdictions, membership of the IBSA gives you access to international advisors with on the ground expertise.



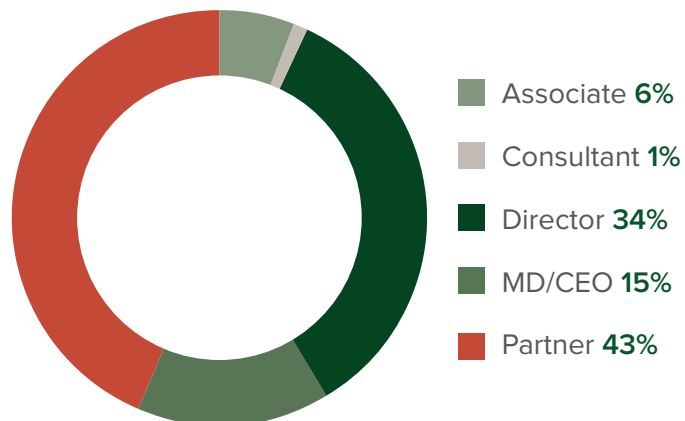
## MEMBERS BY DISCIPLINE

The IBSA is a multi-disciplinary body which aims to bring together the various professions required to structure a multinational business effectively. Our members are drawn from a wide range of industries and provide advice, best practice and thought leadership on a diverse selection of topics.



## MEMBERS BY POSITION

The Association's membership is drawn from senior figures within these industries, who are either shaping policy or actively structuring businesses on a global scale. This means that membership will provide you with access to the relevant decision makers in each firm.



# EXCLUSIVE BENEFITS OF MEMBERSHIP



## EDUCATION

CPD Accredited Courses  
& Events

Technical Workshops  
& Webinars

IBSA Reference Books

Knowledge Bank



## COMMERCIAL

Inclusion in the Corporate  
Members & Corporate Services  
Directories

Showcase expertise by  
contributing articles and speaking  
at events & webinars

Network & build relationships with  
senior advisors worldwide

Host events



## COMPLIANCE

Exchange of Best Practice  
Internationally

Access to representatives from  
international authorities (HMRC,  
OECD)

Thought Leadership provided by  
Industry Experts

Professionalisation of International  
Business Structuring

# MEMBERSHIP PACKAGES



## INDIVIDUAL **£500**

Personal profile in the Members  
Directory

Login to the online  
Knowledge Bank

Provide articles to the Knowledge  
Bank and newsletter

Invitations to international and  
Local Branch events



## INTERMEDIATE CORPORATE **£1500**

2 members in the same  
jurisdiction

Company profile in the Corporate  
Members Directory

Logins for 2 users to the Online  
Knowledge Bank

Invitations for 2 members to  
International and Local Branch  
events

Provide up to 12 articles per year  
to the Knowledge Bank and  
newsletter



## FULL CORPORATE **£3950**

5 members in any jurisdiction  
Company profile in the Corporate  
Members Directory, including  
separate listings for up to 5 offices

Company logo on the IBSA  
Website and Marketing Materials

Free access to CPD  
accredited courses

Invitations for up to 5 members  
to International and Local Branch  
events and the ability to invite  
guests

# SOME OF OUR MEMBERS...

We believe that membership of the IBSA will enhance your business by being part of our international community of advisors, and this is what our members have to say:



*“I like the fact that the IBSA brings together professionals from complimentary backgrounds so I can interact and hear from people who are not within my area of specialisation. The technical content is very good and both the debates and Branch meetings create networking opportunities both at a local and international level. The IBSA is to the corporate world what STEP is to the private client advisor.”*

**Geraldine Schembri,  
Partner, Grant Thornton (Malta)**

*“IBSA’s unusual approach of bringing together major international companies with multi-disciplinary experts to provide a more holistic and complete view of international tax structuring is compelling. We joined the IBSA to enable us to listen to different perspectives, be involved in the discussions, showcase our own expertise to a broader audience and to network with the highest quality clients, targets and fellow service providers. We are delighted with the results in relation to all of these objectives.”*

**Bernhard Gilbey,  
Partner, Squire Patton Boggs (London)**



## Join us

To join the IBSA please visit the IBSA website or to request an application form contact the Membership Team at [members@istructuring.com](mailto:members@istructuring.com)

JOIN US

[info@structuring.com](mailto:info@structuring.com)

[www.structuring.com](http://www.structuring.com)