

# IBSA

International Business  
Structuring Association

IBSA Workshop, 4 June 2015  
Squire Patton Boggs, London

## Developing Strategies for International Business: *Examining a Typical Entrepreneur's International Group Structure*

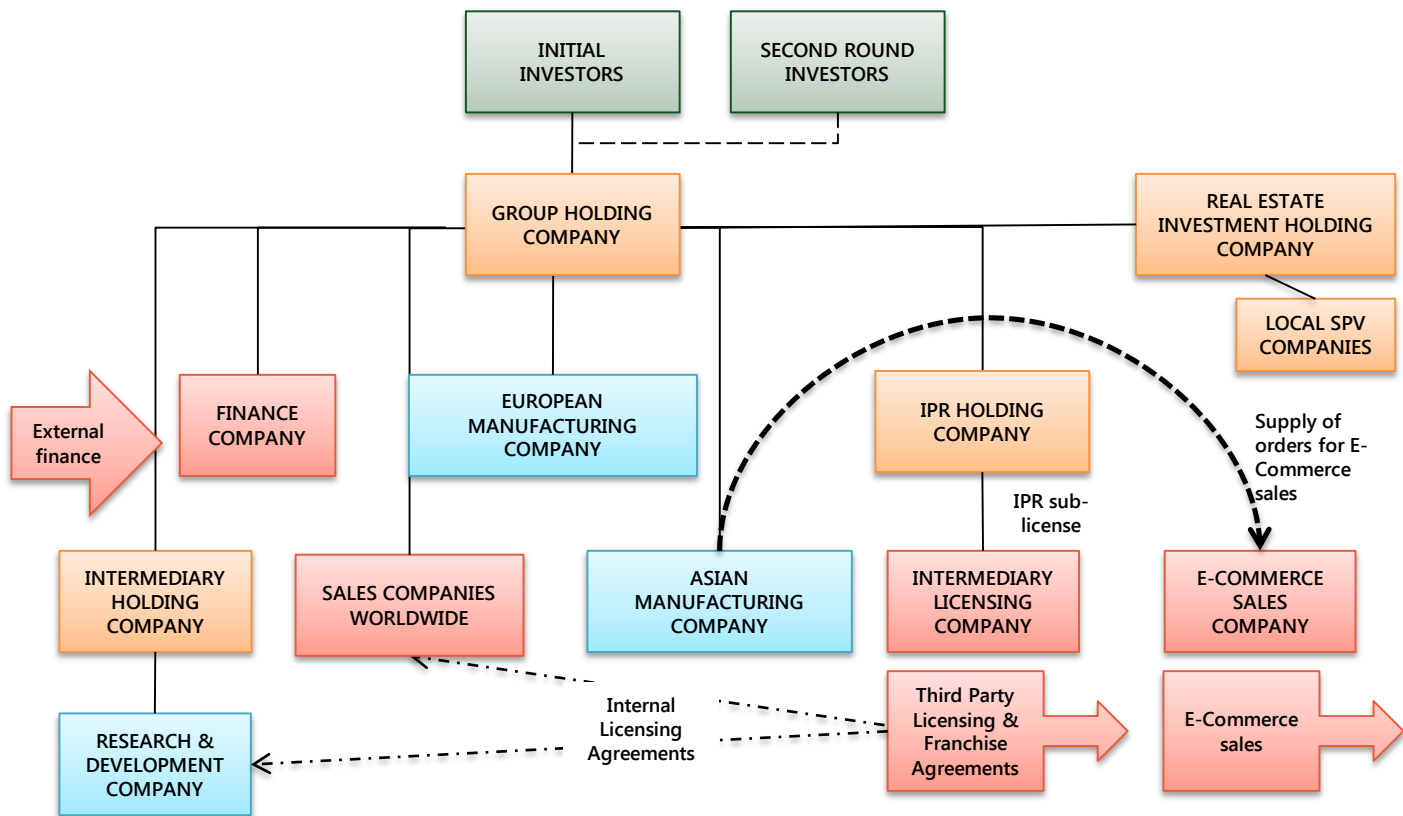


This workshop is for professionals interested in exploring the latest developments in international business structuring- in particular transfer pricing, tax policy issues and global business investment incentives. The workshop will be run by a group of internationally renowned experts, all involved in global business structuring issues as both practitioners and policy influencers.

Hosted by:

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## Examining a Typical Entrepreneur's International Group Structure



The workshop has been designed to encourage interaction amongst attendees, using the above typical international group structure as a case study to frame discussions throughout the day. Attendees will have the opportunity to share their own experiences with and learn from an international audience of their peers.

08:30	Registration
09:00	Chairman's Introduction Roy Saunders, Chairman and Founder, The IBSA
09:10	<b>The Post-UK-Election Landscape for SMEs with Global Interests</b> Philip Baker QC, of Field Court Tax Chambers will discuss post-election issues affecting international business structures for UK SMEs with global interests.
10:40	Coffee Break
11:00	<b>Case Study: Transfer Pricing: Application of the profit split method</b> Amanda Pletz and Emmanuel Llinares, NERA Economic Consulting <ul style="list-style-type: none"><li>• Circumstances in which the use of the method is appropriate</li><li>• Implementation Aspects</li><li>• Documentation</li><li>• Acceptability by tax authorities</li></ul>
12:30	<b>The Macroeconomic View of the Global Economy</b> Jon Wingent, of Close Brothers will provide a view of the current macro-economic climate, and the implications for international business structuring.
13:00	Lunch Break
14:00	<b>Case Study: Tax Incentives: Utilising available reliefs</b> Bern Gilbey, Squire Patton Boggs <ul style="list-style-type: none"><li>• EIS/VCT/Business Investment Relief</li><li>• Tax advantaged share incentive programmes</li><li>• Patent box &amp; R&amp;D tax credits</li><li>• State Aid issues</li></ul>
15:30	Coffee Break
16:00	<b>Case Study: Treaty Access Limitations</b> Roy Saunders, IFS Consultants <ul style="list-style-type: none"><li>• Principal purpose test and BEPS aims</li><li>• General treaty shopping limitations</li><li>• Qualified residence tests</li><li>• Future for international holding, financing and licensing companies</li></ul>
17:30	Event Close



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# REGISTER

- + Online: [www.istructuring.com/branch-events](http://www.istructuring.com/branch-events)
- + Email: [jay.abai@istructuring.com](mailto:jay.abai@istructuring.com)
- + Call Jay on +44 (0) 20 7034 7074

## PRICING

IBSA Members	£199 + VAT
Non-Members	£399 + VAT

## DELEGATE INFORMATION – Please copy this form for multiple delegates

Salutation (Mr/Mrs/Ms)	First Name	Last Name
Company	Job Title	Address
Postcode/Zip	City	Country
Telephone (Direct)	Cell/Mobile (Direct)	Email (Direct)

## PAYMENT INFORMATION

I would like to pay by: ☐ Bank Transfer ☐ Invoice

### BANK TRANSFER PAYMENT: OUR BANK DETAILS

Bank Name	Barclays Bank PLC	BIC No		SWIFT Code	BARCGB22	
Sort Code	20-36-47	Account Number		Purchase Order Number		
Bank Address						
Signature					IBAN	GB60 BARC 2036 4733 6705 62

All bookings require a signature. By signing this document, you are agreeing to the cancellation policy set out in the terms and conditions below, and confirm you are authorised on behalf of the client to sign this document.

## DELEGATE TERMS & CONDITIONS

Attendance at this event is subject to IBSA terms and conditions at [http://www.istructuring.com/media/uploads/ibsa\\_event\\_attendance\\_ticket\\_terms\\_and\\_conditions.pdf](http://www.istructuring.com/media/uploads/ibsa_event_attendance_ticket_terms_and_conditions.pdf). Your attention is drawn in particular to clauses 8, 12 and 16 of the IBSA terms and conditions which are set out below: Cancellation: Substitutions may be made at any time subject to the discretion of the Organiser. Cancellations must be received 30 days in advance of the conference and will be subject to an administration fee of 50% of the amount charged. Cancellations received after the 30 day period will be non-refundable. All cancellations must be made in writing. Cancellations after this date are subject to the full admission fee. Changes to Event: The IBSA will determine the scope and the content of the conference schedule of the day and the speakers invited. The IBSA reserves the right to change the date and/or postpone or cancel the event without liability to attendee's company or individual attendees. Data Protection: By signing up to IBSA products or services, the IBSA will automatically provide you with marketing information relating to this and other International Business Structuring Association related products and services. The IBSA will not pass your details to third parties unless your consent is given. For more information about how the IBSA use the information you provide please see our privacy policy at <http://www.istructuring.com/help/privacy/>. If you have any queries about our data protection policy please contact the Database Manager, The IBSA, 83 Baker Street, London, W1U 6AG, UK. Tel: +44 (0) 207 034 7079 or email [info@istructuring.com](mailto:info@istructuring.com). By completing and submitting this registration form, you confirm that you have read and understood the IBSA Delegate Terms and Conditions and you agree to be bound by them.